George H. Shelley

No. 80, Eurasia Factor

Geo. Town, March 16, May 1809

at that place

for your several letters of 15th June, 20th Sept., 26th Nov., 16th Jan., 16th March, and 3rd April, all now before me, I have given me as successfully as I could much pleasure in marking the progress of promising success of the establishment committed to your care. The whole has exceeded my expectations as well the quantity of goods

brought in the last two years as well as the facilities and advantages likely to be given to the neighbouring Traders, much of this I attribute to your management.
and your attention to the object of the Government in these institutions, and have been directed to the Secretary of War.

I have accordingly authorized and dispatched to you Mr. Isaac Backing (of Maryland) whom I trust will have the pleasure to have you this letter and my other dispatches; this young gentleman has been regularly led to meritorious business, his connections are extremely respectful and those, who knew him best, assured me that the most regular and industrious habits. I am satisfied he will be very useful to you in your business, and I recommend him to your attentions.

I am satisfied that you raise the salary of your subalterns to $600 as you propose, since you said highly spoken of him. If you find him to be entirely honest and frank with you in his intercourse with the officers, I don't think it too much for your post when you have several tribes to do with, and I recommend to you to have him given all the opportunities in your power to acquire the language of the tribe which resort to your post.

As to your own salary, I have no doubt the President will direct it to be placed in the same footing with that of other principal factors after the end of the first year and on this subject, I would have heard from me in my next.

Gentlemen, I have transmitted to the Secretary of War the report which has been made of your factory, and as has been charged, your draft from this, for $75,000 which was duly honored and you did not furnish Gentlemen the articles producing this debt, as you will continue in your usual practice, for small amounts, where it does not affect.
you, and in your discussion,
your lead and Lebesque you will continue to procure
on the best terms you can by purchase at least at these
an article so much better bought near to you. Than
here it will not do to think of sending them.

Before I close this, I must try to say something
to you on the subject of employing soldiers to build the
factory store or having already made a communication
to the Secretary of war therein, I am satisfied of the
justice of your remarks that you are not removed from
settlers as able to hire labour with any certainty
and of the extraordinary expense of bringing up workmen
from So. loaf, whereas they must be scarce and dear
in towns. I have considered your project for your store,
also other buildings and approved it, from the
prospect of business you have hinted at you would
too large and I beg you will alter your prices
so much the building of them with all haste, and with the
end of the soldiers, unless the Indians should likely to
avoid trouble in your quarter as well as in that
of the main of which we have lately heard but which
I hope will soon be over. I flatter myself you will have
them all completed close and tight before the approach
of another winter, the preservation of the public's
property which is accumulating in your hands seems
absolutely to require this.

Some new to speak of the goods I have sent you
above which under cover and which left this for
Bermuda and by the way of the river in charge of Mr.
Bartling whom this will authorize by mail. Say am's
of Brees in the debt of your factory August 20.

I cannot applicant the whole order you furnished,
just because I used it after most of my purchase was
made and not because of the difficulty this year, when
judicious commerce has been so much obstructed, to
obtain supplies for all the factory,
In the Blankets, the 3 points and 1/2 are principally deficient in quantity, not one 1/4, leastwise can be procured in New York, Philadelphia or Baltimore. Indeed a parcel from England last summer, but have not received them - the quality of the Blankets, as the lot to be procured in these times are set by the States, these are scarce and not of such as I have had as I used with, but it cannot be helped this year. Colored cloths are very scarce here, it tends to be the highest in price and quality than is desirable. The Bull's blankets are very higher than last year, for the lack, on account of the rise in price of both the white cloth and dying drugs - we could not get all the proper kettle-s you desired down in time to have in consequence send you some small sized half kettles - to fill vacancies in the boxes have been packed in some for articles if you've not asked for, we have sent you all the enormous quantity of wampum in your list, but curtailed of by permille, because we were low in stock you will remark in your invoice some articles, as the blankets for example of similar quality, and indeed the same or nearly the same intrinsic value, charged at prices different from those that were in the list, this is the case because during the present difficult and embarrassed times, as relates to all foreign goods. I have to get my supplies by several means, I sometimes to pull them up as I could, some I imported and others bought in the country at different times and places. Thinks the fluctuation in price for the same article, I have however continued the practice of having them charged to the parties directly what they cost, you will equalize the prices in disposing of them after due comparison of quality as well as you can.

The quality of the Pistols are a little worse and some other articles you will find improved since
last year. Indeed they can be procured in time to reach
the Ohio before the water will be low enough yet to send
you most of the articles you have asked, continue to be
very particular in your despatches and every piece shall
be taken to suit the demand, but pray let your orders be
soon sent. They should give me time to prepare
leave you in August for what I am to send off in
April, may it be late—tell me how you like the Square
and the Buffalo knife I have had imitated from
your paper pattern. The last comes I fear to high.
I have sent you the wig when weal as the thing is as
the subject is work in forced the these said wig's. I had some
thoughts of sending a third for yourself to sit in council.

I trust however you will see that those who are to
read them must use of them. I have very much more
sheerfully sent you the candle molds and large
bottles to make up the Buffalo tallow and have added
one wooden stand by which you may have these
made, I like the idea of your much. and have
no doubt you will succeed by proper attention to them
in the beginning the greatest is to learn them to
purify well the tallow before the candles are moulded.
you should also learn them to make candles, for both
kinds. I presume you will find a market at St. Louis
if not there at Cahaba. I don't despair of introducing
your great Buffalo candles into the fashionable
houses at Washington one of these days.

Your fine politics to say all you take in you
will send to your friend at St. Louis and you will
correspond with him in all things as the agent of this
office. I hope probably as this will bear
the market cannot be tolerably, order your Mississippi
Ture 10 St. Louis up stream for the Kentucky market,
and possibly in another year as high at Wabamon and
bring them here. I like the manner and the rate of
your dear them and I trust your factory will soon

enables to bring up some of the letters made at other places.

On the subject of your accounts which are not yet examined, and of the information you add as to the nature of the intercourse between the Tachas and the military Indians, you shall hear from me. Let me hear from you frequently and particularly. Very Respectfully yours,

Jo. W. Denison